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EXHIBIT 6

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IN THE UNITED STATES DISTRICT COURT

EASTERN DISTRICT OF MICHIGAN

SOUTHERN DIVISION

GLS LEASCO, INC. and

CENTRAL TRANSPORT, LLC,

Plaintiffs,

-vs
NAVISTAR, INC.,

Defendant.

)

Case No.

23-cv-12927

CONTAINS CONFIDENTIAL INFORMATION

The deposition of MARK BELISLE, called for examination, taken pursuant to the Federal Rules of Civil Procedure of the United States District Courts pertaining to the taking of depositions, taken before ALICE M. SCHWINGER, CSR NO. 84-2913, a Certified Shorthand Reporter of the State of Illinois, at 2020 Calamos Court, Naperville, Illinois, on the 22nd day of August, A.D. 2024, commencing at 9:02 a.m.

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1	Q. I'm just asking what you had in your	1 Q. If there's not enough trucks for the
2	mind. I don't	2 order or there's not enough available for the
3	A. Continue to to expand our market	dealer to get stock orders, does the system tell
4	share and our customer base.	4 them that?
5	MR. PELTON: All right. Let's take a quick	5 A. It does not.
6	break. Off the record.	6 Q. They just put it in anyway, and it has
7	THE VIDEOGRAPHER: Going off the record. The	7 to get sorted from there?
8	time is 10:34 a.m.	8 A. We will provide them notifications when
9	(WHEREUPON, a short break was	9 we are full on a any componentry or product line
10	taken.)	or where the production dates are pushed out to.
11	THE VIDEOGRAPHER: Going on the record. The	11 Q. Who does that?
12	time is 10:43 a.m.	12 A. Order to delivery provides the
13	BY MR. PELTON:	13 information.
14	Q. You mentioned an order board. What is	14 Q. Do you know in particular who in order
15	the order board?	and delivery order to delivery?
16	A. That's a general term that we use for	16 A. It would be Maria Averhart's group.
17	the number of orders that we have taken in and	Q. So if the dealer's working on a deal and
18	where they're slotted.	they want to preserve the trucks for that deal and
19	Q. Orders taken in and you said where	19 the deal's not consummated yet, they would have to
20	slotted?	20 put it in stock orders, or could they put it in for
21	A. Yes.	21 that customer?
22	Q. When does an order get taken in?	22 A. If the deal is not consummated?
23	A. When a dealer places it or a national	23 Q. Mm-hmm.
24	accounts people place it into our system.	24 A. A dealer has the option to place orders.
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1	Q. So does the dealer place it in there?	1 We do not see an actual PO that says the customer
2	A. For anything that is sold through a	2 has agreed to that transaction.
3	dealer, the dealer places the order.	Q. But I'm saying before the agreement is
4	Q. Who maintains this order board?	4 final, they can put an order in?
5	A. Order to delivery.	5 A. A dealer can put an order in any time
6	Q. And who all has access to it?	6 they want.
7	A. To the information from it or to the	7 Q. And if there's is there any pushback
8	to the scheduling system?	8 from OTD if the order board's getting too full to
9	Q. Well, is the scheduling system something	9 be able to fulfill that order?
10	different than the order board?	10 A. Are we talking in historical terms, or
11	A. The scheduling system is what you	11 are we talking during this time frame? 12 Q. This time frame.
12 13	schedule the orders into that creates the order board.	12 Q. This time frame. 13 A. Because they are very different.
14		13 A. Because they are very different. 14 Q. 2021 and 2022, I want to talk about what
15	Q. So let's focus on Central Transport. If they're doing a co-op deal with a dealer, at what	15 this system looked like at that time. Okay?
16	point does the dealer put the data into the order	16 A. Okay.
17	board?	17 Q. So the dealer is working on a deal with
18	MR. MURPHY: Object to form. Foundation.	18 one of your RVPs. They're hopeful. They believe
19	BY THE WITNESS:	19 they're going to get there. Do they go ahead and
20	A. The dealer will put an order into the	20 put something in the order board they can go
21	order board when a deal is done or he places a	21 ahead and put something in the order board?
22	stock order. It is at the dealer's determination	22 A. Yes.
23	when they place an order.	23 Q. So if they think they're going to have a
24	BY MR. PELTON:	24 thousand truck deal, they can just go in there and
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1	Q. Who runs that?	1	Q. Because I'm sure they all want to get
2	A. Order to delivery.	2	their orders filled and get the trucks out to the
3	Q. Who decides what order, chronological	3	customer; right?
4	order, order board orders are put in? Who slots	4	A. Yes.
5	them, in other words?	5	Q. And did David have authority to set the
6	A. In historical terms or during this time	6	slotting or just he would provide information to
7	frame?	7	CRC who had final say?
8	Q. 2021, 2022.	8	A. Provide the information and CRC has
9	A. CRC would have slotted the orders.	9	final say.
10	Q. Do you know what criteria they used to	10	Q. And that was Kerri Podewell?
11	slot the orders?	11	A. No. That's CSA. CRC is Maria Averhart.
12	A. They at that point in time, they were	12	Q. Maria. Right. You mentioned her.
13	working from an allocation spreadsheet that was put	13	Did you ever have to get involved to
14	together by the sales organization.	14	provide guidance to either Mr. Brown or your RVPs
15	Q. Your organization?	15	or Ms. Averhart on how to slot these?
16	A. Correct.	16	A. Only at a high level.
17	Q. So did your organization have control	17	Q. Would an RVP come to you and say did
18	over how they got slotted?	18	an RVP come to you and say, we really got to get
19	A. Provided guidance.	19	this one filled before these others? Did that
20	Q. To CRC?	20	happen?
21	A. Correct.	21	A. Are we still talking specifically
22	Q. Who was the final authority on how they	22	Central Transport
23	got slotted?	23	Q. So you got here an agreement for 1300
24	A. CRC.	24	trucks. Do you recall discussions with
2 1	A. CRC.	2 4	trucks. Do you recan discussions with
	Page 79		Page 81
1	Q. And did your RVPs or you have to lobby	1	Mr. Carmichael about how those should get slotted?
2	CRC for certain customers because you thought it	2	A. I do not.
3	was important they get theirs slotted before	3	Q. Do you recall discussions with
4	others?	4	Mr. Brown?
5	A. I think there is a lobby is not a	5	A. I do not.
6	good word.	6	Q. Is it likely you had those discussions,
7	Q. How would you describe it?	7	given the size of the order?
8	A. Working in conjunction with CRC.	8	A. Likely on the order that was actually
9	Q. Collaborate?	9	placed.
10	A. Correct.	10	Q. Meaning? There's 1300 do you know if
11	Q. Who in particular would you get	11	these 1300 trucks ever got placed on the order
12	involved in that collaborative process?	12	board?
13	A. No.	13	A. I do not.
14	Q. Your RVPs would?	14	Q. And if the Summit in this case had
15	A. David Brown would.	15	held off doing that for some reason, would it be on
16	Q. David Brown on behalf of the sales	16	Mr. Carmichael to ensure that happened?
17	organization?	17	A. He would work with Summit.
18	A. Correct.	18	Q. On a co-op deal like this?
19	Q. And would the RVPs then work with David	19	A. Correct.
20	Brown to try and give him an indication of how	20	Q. And your testimony is you don't know if
21	important slotting is for the particular sales?	21	they got in this order board or not?
22	A. Yes.	22	A. I do not know if this one
ı -	Q. Would they be lobbying David?	23	
2.3			
23 24	A. Yes.	24	Q. Yeah, 1300.